

Renewable Energy Generation Tariff Determination in Practice



7th Capacity Building Programme for Officers of Electricity Regulatory Commissions
IIT Kanpur
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Legal and Policy Framework for promotion of RE



Legal Framework

- Federal Structure
- Electricity is a concurrent subject.
- Principal Central legislation:
 - Electricity Act, 2003
 - Basic policy and regulatory framework
- Regulatory Framework
 - Central level
 - Central Electricity Regulatory Commission (CERC) (inter-State issues)
 - Province level
 - State Electricity Regulatory Commission (SERCs) (intra-State issues)
 - Forum of Regulators - for harmonization



The Electricity Act, 2003 : Enabling provisions

- Section 86(1)(e): Specify Renewable Purchase Obligation (RPO) from renewable energy sources
- Section 61(h): Tariff regulations to be guided by promotion of renewable energy sources
- Section 3: National Electricity Policy, Tariff Policy and Plan
- Section 4: National Policy permitting stand alone systems including renewable sources of energy for rural areas



The Electricity Act, 2003: Sec. 86(1) (e)

- The State Commission shall discharge the following functions, namely:


“promote cogeneration and generation of electricity from renewable sources of energy by providing suitable measures for connectivity with the grid and sale of electricity to any person, and also specify, for purchase of electricity from such sources, a percentage of the total consumption of electricity in the area of a distribution licensee;”



The Electricity Act, 2003: Sec.61(h)

- The Appropriate Commission shall, subject to the provisions of this Act, specify the terms and conditions for the determination of tariff, and in doing so, shall be guided by the following, namely:-

(h) the promotion of co-generation and generation of electricity from renewable sources of energy;



National Electricity Policy: (12th February, 05)

- Urgent need of promotion renewable sources of energy
- Efforts need to be made to reduce the capital cost of such projects
- Cost of energy can be reduced by promoting competition
- Adequate promotional measures would have to be taken for development of technologies and sustained growth of these sources
- SERCs to provide suitable measures for connectivity with grid and fix percentage of purchase from Renewable sources
- Progressively the such share of electricity need to be increased



Tariff Policy: (6th January 2006)

- Appropriate Commission
 - shall fix RPO
 - shall fix tariff
 - Initially fix preferential tariffs
- In future Discoms to procure RE through competitive bidding within suppliers offering same type of RE
- In long-term, RETs need to compete with all other sources in terms of full costs
- CERC to provide guidelines for pricing non-firm power if RE procurement is not through competitive bidding



National Action Plan on Climate Change (NAPCC), 2008

- National level target for RE Purchase
 - 5% of total grid purchase in 2010, to be increased by 1% each year for 10 years: 15% by 2020
- SERCs may set higher target
- Appropriate authorities may issue certificates that procure RE in excess of the national standard
 - Such certificates may be tradable, to enable utilities falling short to meet their RPO
 - RE generation capacity needed: From 18000 to 45500 MW by FY2015



Jawaharlal Nehru National Solar Mission (JNNSM) 2010

- One of the eight Missions under NAPCC, launched by the Government of India in January 2010.
- The objective of the JNNSM is to establish India as a global leader in solar energy.
- Mission aims to achieve grid tariff parity by 2022 through
 - Large scale utilization, rapid diffusion and deployment at a scale which leads to cost reduction
 - R&D, Pilot Projects and Technology Demonstration
 - Local manufacturing and support infrastructure
 - 0.25% SPO by 2012-13 and 3% SPO by 2022



Tariff Policy Amendment : 2011

Para 6.4 (1) of the Tariff Policy amended on dated 20/1/2011

- SERC shall fix a minimum percentage of the total consumption of electricity in the area of a distribution licensee
- Such purchase should take place more or less in the same proportion in different States
- SERCs shall also reserve a minimum percentage for purchase of solar energy
 - **Up to 0.25% by the end of 2012-2013**
 - **Further up to 3% by 2022**
- Renewable Energy Certificate (REC) would need to be evolved with separate **solar specific REC**

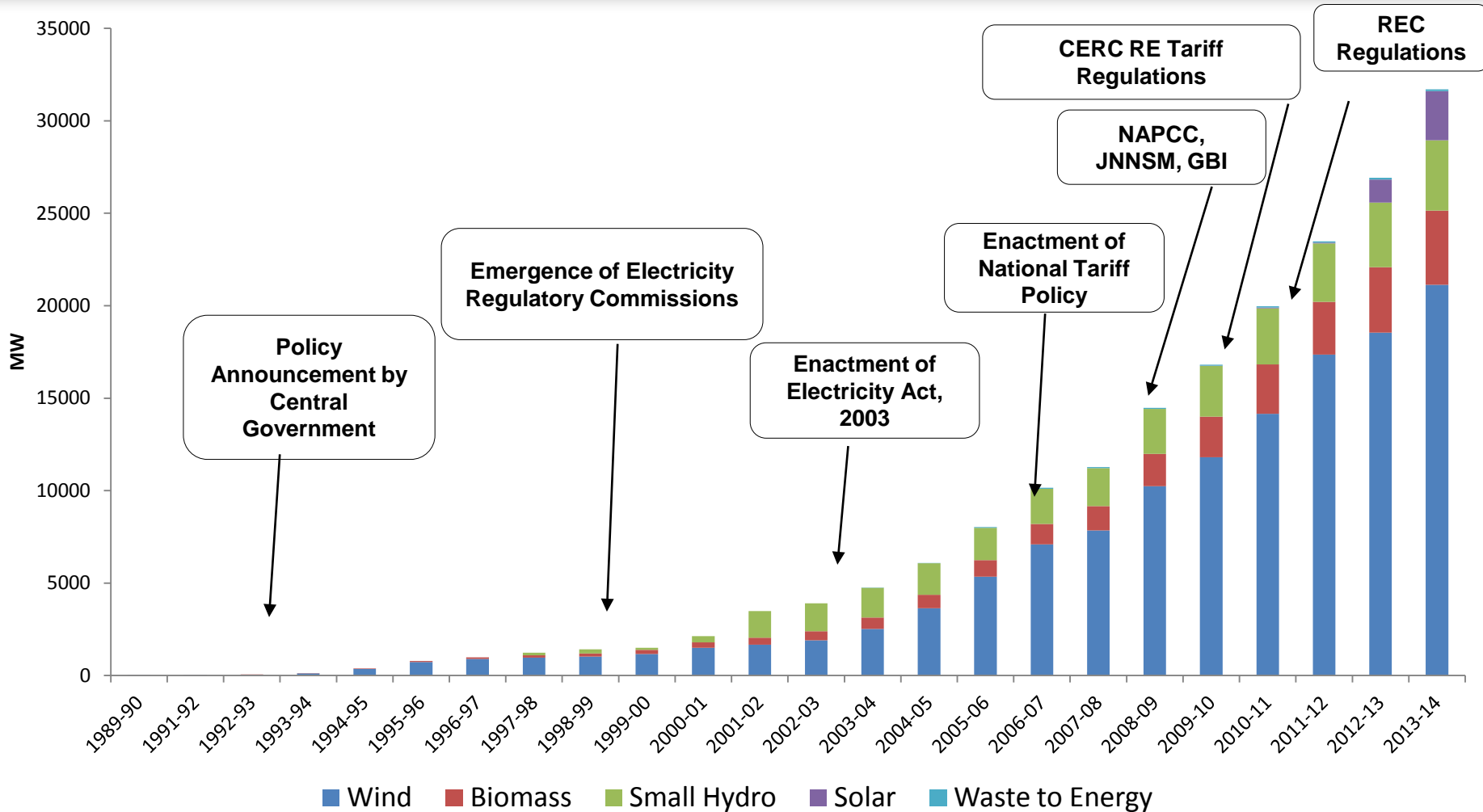


Regulatory Intervention

- Renewable Purchase Obligation (RPO)
- Preferential Tariff
- Facilitative Framework for Grid Connectivity
- Market Development (Tradable Renewable Energy Certificates)



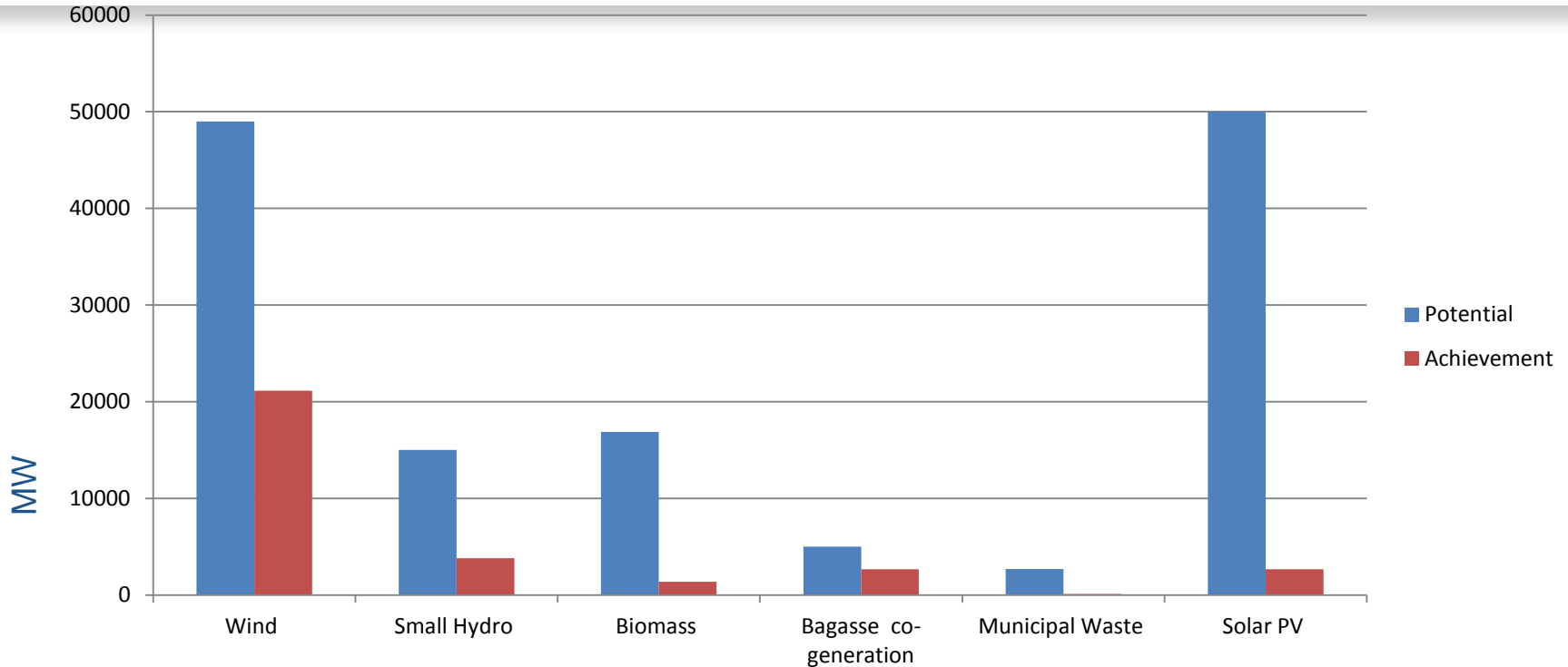
Renewable Energy Development



RPO & RE Tariffs : Played important role in RE Capacity addition



RE Potential v/s Installed Capacity



- Wind and Solar are the predominant sources : Actual potential is much higher, A study conducted by the Lawrence Berkley National Laboratories (LBNL, USA indicates a higher wind potential of nearly 6-8 Lakh MW in India

Huge RE potential need to be harnessed which could be one of the pillar of the future electricity requirement



Renewable Energy Tariff Design



Renewable Energy Policies

- Feed-In Tariff (FiT)
- Competitive Bidding
- Renewable Energy Certificates
- Net Metering

FITs are the most widely used policy mechanism globally

Feed-In-Tariff Definition

Feed-in Tariff (FIT):

A renewable energy policy that offers a guarantee of payment to renewable energy developers for the electricity they produce.





Access to the grid

- Must be able to connect
- Guarantee in interconnection
- Connection must be simple, timely, and at reasonable cost



Priority Purchase

- Renewable energy must be first priority
 - Must run status
- Producer must be assured that the electricity they produce is purchased
- Only exception is “system emergencies”



Contract Length

- Tariff levels are usually guaranteed for a longer period
 - 20 years or more
 - Longer contracts = lower initial tariff
 - Shorter contracts = higher initial tariffs
- Standardized Contract (Model PPA)

In this way FiT provides long-term certainty about receiving financial support, which is considered to lower investment risks



Specific tariff design

- Differentiated by technology
 - wind, solar, biomass, hydro, etc.
- Differentiated by project size
 - higher prices for small projects
 - lower prices for large projects
- Differentiated by resources qualities
- Differentiated by application
 - higher prices for rooftop solar , BIPV
- Differentiated by project location



Ancillary design elements

- Pre determined tariff depression
- Responsive tariff depression
- Annual inflation adjustment
- Front-end loading (i.e., higher tariffs initially, lower tariffs later on)
- Time of delivery (coincidence with demand to encourage peak shaving)



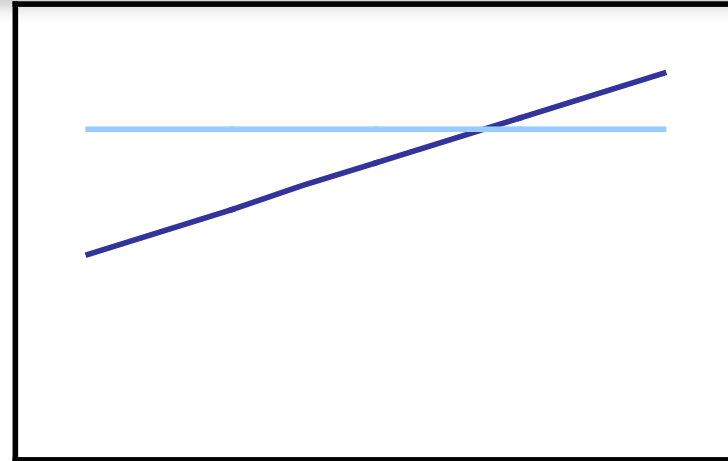
Fundamental FIT Payment Choice

(1) Fixed Price FIT Payment

Fixed Price FITs most common

(2) Premium FIT Payment (above market price)

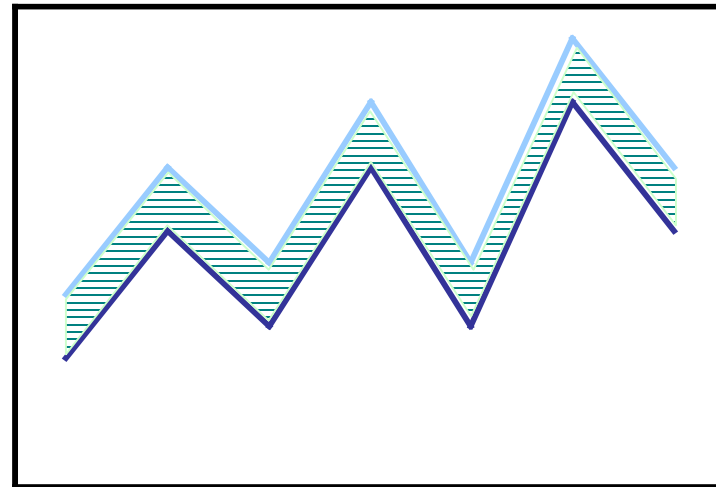
FIT Purchase Price (c/kWh)



— FIT Price (c/kWh)
— Electricity Price (c/kWh)

Time

FIT Premium (c/kWh)



— FIT Premium (c/kWh)
— Electricity Price
▨ Actual FIT Premium Amount (c/kWh)

Time



Front loading payment stream

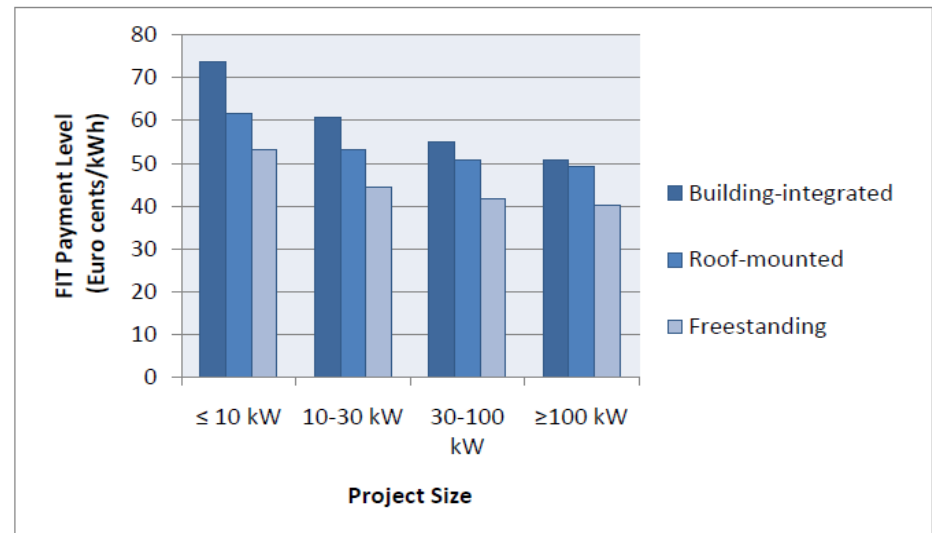
- Instead of having a constant tariff level for the complete support duration, it can be considered to increase tariffs for the first years of a project while decreasing tariffs in the last years.
- Without increasing the total sum of financial support, this can help to reduce financing cost.

Differentiation by Project Size

(i.e., kW or MW Capacity)

- Lowest payment level is typically offered to the largest plants
- Reflecting the gains that result from economies of scale
- Differentiating FiT payments by project size is another means of offering FiT payments that reflect actual project costs

E.g.: France, Germany, Switzerland, and Italy provide the highest tariff amounts for the smallest PV installations



Source: SFOE 2010

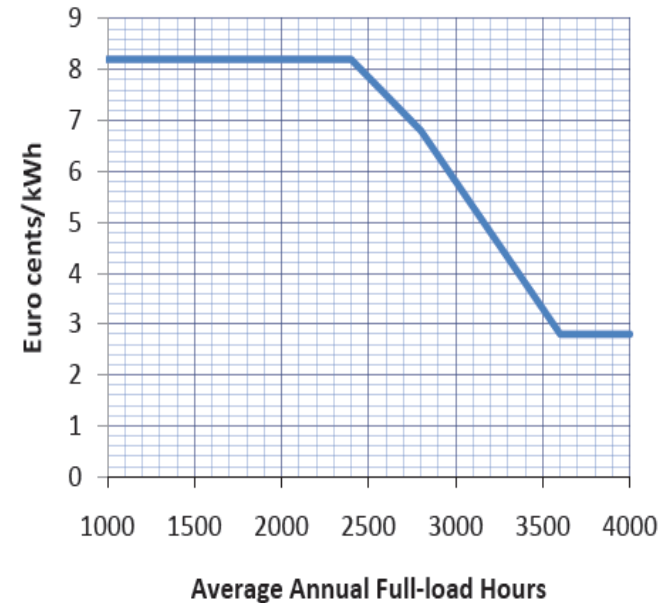
Switzerland's solar PV payment



Differentiation by Resource Quality

- Different payments to projects in areas with a different cost of production
 - to encourage development in a wider variety of areas, which can bring a number of benefits both to the grid and to society
 - to match the payment levels as closely as possible to RE generation costs
 - For e.g. areas with a high-quality wind resource will produce more electricity from the same capital investment, all else being equal, leading to a lower levelized cost (FIT)

Denmark, France, Germany, Portugal, and Switzerland have implemented resource adjusted payment levels



On Shore wind farm FIT
Payment Level
(10 to 15 Years)
Source: France 2006, NREL
2010



Differentiation by Project Location

- Varied payments to projects mounted in different physical locations (without regard to resource quality)
 - To encourage project development in particular applications,
 - To encourage multi-functionality (e.g. solar PV),
 - Target particular owner types such as homeowners,
 - To meet a number of other policy goals

System Location	Payment Level (€ cents/kWh)
BIPV on recently constructed ⁴² residential buildings, schools, & health facilities	58
BIPV (on other recently constructed buildings)	50
Simplified BIPV	42
Freestanding PV (>250 kW) ⁴³	31.4

Source: France 2010a

France FIT Payment Differentiation by Location for PV Systems (2010)



Predetermined Tariff Degression

- Used to keep tariffs in line with evolving cost realities through decreases in the payment level, at either specific points in time, or as capacity targets are reached
- Fixed annual percentage declines, or According to a “responsive” formula that allows the rate of degression to respond to the rate of market growth
 - Degression rates will be greater for rapidly evolving RE technologies such as PV
 - Degression creates greater investor security by removing the uncertainty associated with annual program revisions and adjustments

Project Size	Tariff Degression for Landfill Gas Facilities in Germany (Germany RES Act 2008)					
	Payment levels (€ cents/kWh)					
In-Service Year	Based on an annual degression of 1.5%					
	2009	2010	2011	2012	2013	2014
0-500 kW	9.00	8.87	8.73	8.60	8.47	8.34
500 kW-5 MW	6.16	6.07	5.98	5.89	5.80	5.71



FIT: Responsive Degression

- Degression is adjusted according to the rate of market growth (Germany RES Act 2008)
- In Germany's case, if the annual installed PV capacity in a given year exceeds a certain amount, the percentage rate of annual degression is increased by 1%; if it falls short of a certain annual installed capacity, the degression rate is decreased by 1%

German Responsive Degression Rates

Year	Market Condition (this year)	Next year's annual degression rate
2009:	< 1,000 MW installed	Declines 1% (e.g. 8% to 7%)
	Between 1,000-1,500 MW installed	No change
	1,500+ MW installed	Increases 1% (e.g. 8% to 9%)
2010	< 1,100 MW installed	Declines 1% (e.g. 8% to 7%)
	Between 1,100-1,700 MW installed	No change
	1,700+ MW installed	Increases 1% (e.g. 8% to 9%)
2011	< 1,200 MW installed	Declines 1% (e.g. 8% to 7%)
	Between 1,200-1,900 MW installed	No change
	1,900+ MW installed	Increases 1% (e.g. 8% to 9%)

Source: Adapted from Jacobs and Pfeiffer 2009: see also Germany 2008 and 2010



Inflation Protection

- Feed-In Tariffs are index linked to the Retail Prices Index (RPI), which means the tariff is subject to inflation
 - Protects invested capital
- Higher protection = lower initial tariffs
- Prices adjusted periodically
 - For new projects
 - Inside existing contracts

Greater protection offered on the value of project revenues, adjusting FITs for inflation can reduce the perceived risk of the policy for investors



Periodic Review

- Determines if targets being met
- Allows price adjustment
 - If profits are too high
 - If targets are not being met
- Allows addition of new technologies
- Every 2-5 years



Fiscal and other support incentives

- Direct production incentives/Generation Based Incentive
- Investment subsidies
- Low-interest loans
- Loan guarantees
- Flexible/accelerated depreciation schemes
- Investment or production tax exemptions



Advantages of FIT Policies

- Offer a secure and stable market for investors
- Stimulate significant and quantifiable growth of local industry and job creation
- Only cost money if projects actually operate (i.e. Fits are performance-based)
- Provide lower transaction costs
- Can secure the fixed-price benefits of RE generation for the utility's customers by acting as a hedge against volatility



Advantages of FIT Policies

- Settle uncertainties related to grid access and interconnection
- Enhance market access for investors and participants
- Predictable revenues : Enable traditional financing
- Encourage technologies at different stages of maturity, including emerging technologies
- Customize the policy to support various market conditions, including regulated and competitive markets



Other benefits are that FIT policies

- Have a measurable impact on RE generation and capacity
- Tailor the policies using a range of design elements that will achieve a wide range of policy goals
- Are compatible with RPS mandates
- Can help utilities meet their RPS mandates
- Can provide a purchase price to renewable energy generators that is not linked to avoided costs
- Demonstrate a flexible project-specific design that allows for adjustments to ensure high levels of cost efficiency and effectiveness



Disadvantages of FIT Policies

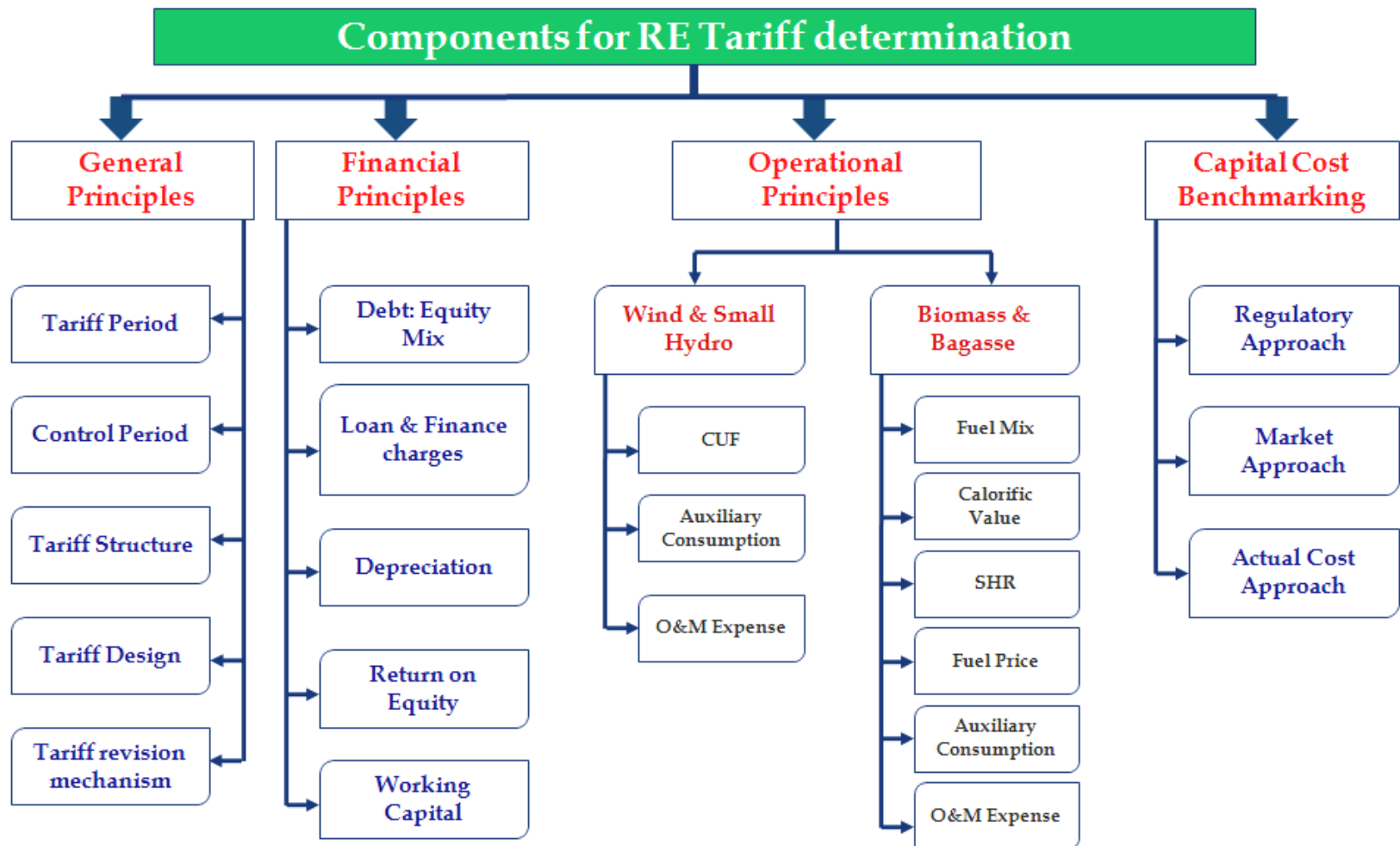
- FITs can lead to near-term upward pressure on electricity prices, particularly if they lead to rapid growth in emerging (i.e., higher-cost) RE technologies
- FITs may distort wholesale electricity market prices
- FITs do not directly address the high up-front costs of RE technologies – instead, they are generally designed to offer stable revenue streams over a period of 15-25 years, which enables the high up-front costs to be amortized over time



Disadvantages of FIT Policies

- FITs do not encourage direct price competition between project developers
- It may be difficult to control overall policy costs under FIT policies, because it is difficult to predict the rate of market uptake without intermediate caps or capacity-based degression
- It can be challenging to incorporate FITs within existing policy frameworks and regulatory environments
- FITs are not “market-oriented,” primarily because FITs often involve must-take provisions for the electricity generated, and the payment levels offered are frequently independent from market price signals

Components of cost plus RE Tariff Determination





CERC RE Tariff Regulations, 2012



Levellised tariff

- Generic tariff on levellised basis for the Tariff Period
- RE technologies having fuel usage :
 - Single part tariff with two components: Fixed and variable
 - Tariff shall be determined on levellised basis for fixed cost component
 - While the fuel cost component shall be specified on year of operation basis
- For the purpose of levellised tariff computation, the discount factor equivalent to Post Tax weighted average cost of capital
- Levellisation to be carried out for the 'useful life'

A balanced approach vis a vis concerns of front loaded tariff, back loaded tariff etc.



Generic v/s Project specific tariff

- Provision for project specific tariff on case to case basis, for new RE technologies like:
 - Municipal Solid Waste to Energy Projects
 - Hybrid Solar Thermal Power plants
 - Hybrid options (i.e. renewable–renewable or renewable–conventional sources)
 - Any other new renewable energy technologies as approved by MNRE

The financial norms specified for determination of Generic Tariff except for capital cost, would be ceiling norms while determining the project specific tariff



Tariff Period

❑ Wind, Biomass, Bagasse based cogeneration projects: 13 years

- Regulatory support during the 13 year tariff period will provide certainty to the project developer to meet its debt service obligations
- After this period, the competitive procurement of RE will ensure that power is procured at most reasonable rate, and benefit passed on the consumer

❑ Small hydro projects below 5 MW: 35 years

❑ Solar PV and Solar thermal power projects: 25 years

❑ Biomass Gasifier and Biogas based power projects: 20 years

- Longer duration of tariff support in view of smaller size/nascent technologies



Capital Cost Benchmarking

- Various approaches are evaluated for development of benchmark capital cost for different RE technologies
 - **Regulatory Approach:** Norms as approved by various SERCs are most simple and easy to follow
 - **Market Based Approach:** Project awarded through competitive tender process carried out by public and private entities
 - **Actual Project Cost Approach:** Information furnished by developers as a part of project appraisal requirements to various financial institutions/banks to avail loan or to UNFCCC for registering the project to avail CDM benefits
 - **International Project Cost based Approach**

Subsequently suitable indexation mechanism devised to consider the year on year variation for the underlying capital cost parameters



Financial Principles

- **Debt : Equity Ratio** considered at 70 : 30. For project specific tariff,
 - In case of equity funding in excess of 30%, to be treated as normative loan.
 - In case of equity funding lower than 30%, actual equity to be considered.
- **Return on Equity**
 - Value base at 30% of capital cost or actual equity (whichever is lower).
 - Pre-tax ROE: 19% p.a. for first 10 years and 24% p.a. from 11th year onwards.
- **Loan Terms**
 - Tenure of loan considered as 12 years.
 - Interest rate : SBI Base rate + 300 basis points
- **Depreciation**
 - 'Differential depreciation' approach over loan period & 'Straight Line' method over the remaining useful life.
 - Allowed upto 90% of capital cost considering salvage value as 10%.
 - On SLM basis at 5.83 % p.a. for first 12 years and remaining depreciation to be spread over balance useful life of asset.

Useful Life

- Wind Energy : 25 years
- Biomass power / cogeneration : 20 years
- Small hydro power : 35 years
- Solar PV and Solar thermal : 25 years

Sharing of CDM benefits

- Share of developer to be 100% for 1st year after COD.
- Share of beneficiary to be 10% in second year to be increased progressively at 10% per year till it reaches 50%.
- Thereafter, sharing shall be on equal proportion basis.



Financial Principles

Working Capital

Technology	O&M expense	Receivables	Maintenance spares	Fuel cost
Wind/ Small Hydro/ Solar	1 Month	2 Month	15% of O&M expense	
Biomass/ Non-fossil Fuel Co-generation	1 Month	2 Month	15% of O&M expense	4 months of fuel stock at normative PLF

- Interest rate equivalent to average SBI Base rate plus 350 basis points



TECHNOLOGY SPECIFIC PARAMETERS



Wind Energy

Eligibility Criteria :

- New Wind energy projects

Capital Cost:

- Rs 575 Lakh/MW for first year of Control Period (FY 2012-13)
- Linked to indexation mechanism over Control Period

O&M expense:

- Rs 9 Lakh/MW for first year of Control Period (FY 2012-13 with escalation at 5.72% / annum)

Capacity Utilization Factor :

Annual Mean Wind Power Density (W / m ²)	CUF
Up to 200	20%
201-250	22%
251-300	25%
301-400	30%
> 400	32%



Small Hydro Projects

S. No.	Particular	Unit	Description
1.	Capital cost		
	Himanchal Pradesh and Uttarakhand (Below 5 MW)	Rs Lakh/ MW	770
	Himanchal Pradesh and Uttarakhand (5 MW to 25 MW)	Rs Lakh/ MW	700
	Other States (Below 5 MW)	Rs Lakh/ MW	600
	Other States (5 MW to 25 MW)	Rs Lakh/ MW	550
2.	Capacity Utilisation Factor (CUF)		
	Himanchal Pradesh and Uttarakhand	%	45%
	Other States	%	30%
3.	O&M cost		
	Himanchal Pradesh and Uttarakhand (Below 5 MW)	Rs Lakh/ MW	25
	Himanchal Pradesh and Uttarakhand (5 MW to 25 MW)	Rs Lakh/ MW	18
	Other States (Below 5 MW)	Rs Lakh/ MW	20
	Other States (5 MW to 25 MW)	Rs Lakh/ MW	14
4.	Auxiliary Consumption	49	%
			1%



Biomass Power Projects

Eligibility Criteria:

- Biomass power projects based on Rankine cycle technology and using biomass fuel sources, provided use of fossil fuel is restricted only to 15% of total fuel consumption on annual basis.

S. No.	Particular	Unit	Description
1	Capital Cost	Rs Lakh/MW	450
2	Plant Load Factor		
	1 st yr during stabilization	%	60%
	remaining period of the 1 st yr	%	70%
	Next year onward	%	80%
3	Auxiliary Consumption	%	10
4	Station Heat Rate	kCal/kWh	4000
5	O&M Expenses	Rs Lakh/MW	24

Non- Fossil Fuel Based Co-generation

S. No.	Particular	Unit	Description
1.	Capital Cost	Rs Lakh/MW	420
2.	Auxiliary Consumption	%	8.5
3.	Station Heat Rate	kCal/kWh	3600
4.	O&M Expenses	Rs Lakh/MW	15
5.	Plant Load Factor	Operating days	PLF
	Uttar Pradesh and Andhra Pradesh	180 days	45%
	Tamil Nadu and Maharashtra	240 days	60%
	Other States	210 days	53%
6..	GCV	kCal/kg	2250 51



Solar PV & Solar Thermal

S. No.	Particular	Unit	Solar PV	Solar Thermal
1.	Technology Aspect		crystalline silicon or thin film etc.	Concentrated solar power (CSP) technologies viz. line focusing or point focusing
2.	Capital cost	Rs Lakh/ MW	691	1200
3.	CUF	%	19%	23%
4.	O&M cost	Rs Lakh/ MW	9.0	13
5.	Auxiliary Consumption	%	NA	10%

RE Tariff Order 2014-15 354/2013 (suo-moto)





Wind

	Annual Mean WPD (W/m ²) at 50 mtr HH	CUF	2009-10 `/kWh	2010-11 `/kWh	2011-12 `/kWh
Zone-1	200-250	20%	5.63	5.07	5.33
Zone-2	250-300	23%	4.90	4.41	4.63
Zone-3	300-400	27%	4.70	3.75	3.95
Zone-4	> 400	30%	3.75	3.38	3.55
	WPD at 80 mtr		2012-13 `/kWh	2013-14 `/kWh	2014-15 `/kWh
Zone-1	Upto 200	20%	5.96		6.34
Zone-2	200-250	22%	5.42		5.76
Zone-3	250-300	25%	4.77		5.07
Zone-4	300-400	29%	3.97		4.23
Zone-5	> 400	32%	3.73		3.96



Small Hydro Power

	09-10	10-11	11-12	12-13	13-14	14-15
HP, Uttarakhand and NE States (Below 5MW) ₹/kWh	3.90	3.59	3.78	4.14	4.38	4.45
HP, Uttarakhand and NE States (5MW to 25 MW) ₹/kWh	3.35	3.06	3.22	3.54	3.75	3.80
Other States (Below 5 MW) ₹/kWh	4.62	4.26	4.49	4.88	5.16	5.25
Other States (5MW to 25 MW) ₹/kWh	4.00	3.65	3.84	4.16	4.40	4.46



Competitive Bidding for Tariff Discovery



Reverse bidding experience : Solar

Bid discount from reference tariff (CERC determined Tariff)

- Target for Phase I (2013): 1000 MW
- Batch –I : 620 MW capacity tied up through Competitive bidding
 - 37 bidders selected through reverse bidding auction
 - 470 MW Solar Thermal & 150 MW Solar PV
 - Solar Thermal: Rs. 10.49 to 12.24/kWh
 - Solar PV: Rs. 10.95 to 12.75/kWh
- Batch – II : 345 MW Solar PV capacity tied up through Competitive bidding
 - 26 bidders selected through reverse bidding auction: Discount offered in CERC tariff
 - Solar PV: Rs. 7.49 to 9.39/kWh

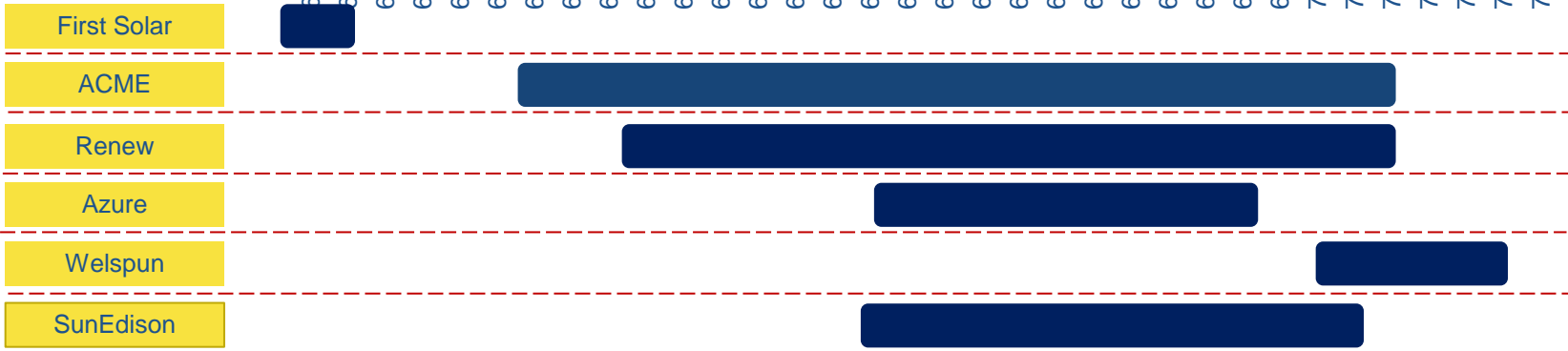
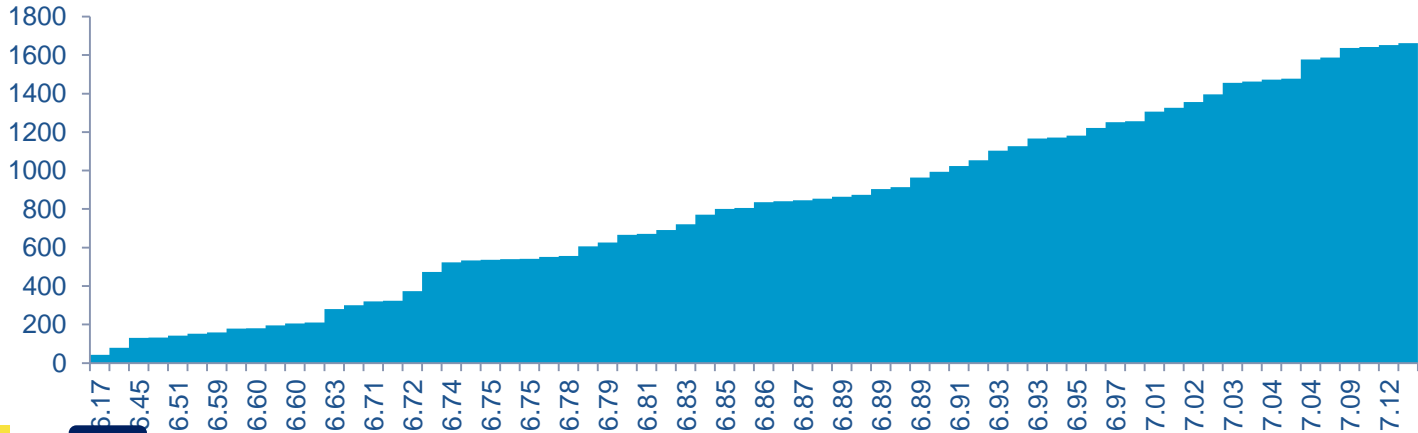


Solar Tariff

Policy	Total Capacity	Year	Lowest Tariff	Highest tariff
NSM Batch 1	150	2011	10.96	12.76
NSM Batch 2	350	2012	7.49	9.44
Karnataka 1	80	2012	7.94	8.5
Odisha	25	2012	7.28	L1 matching
Madhya Pradesh 1	200	2012	7.95	8.05
Tamil Nadu	1000	2013	6.48 +esc.	L1 matching
Rajasthan	100	2013	6.45	L1 matching
Punjab	200	2013	7.67	8.74
Karnataka 2	135	2013	5.51	8.05
Karnataka 3	50	2014	6.66	7.74
Chhatisgarh	100	2014	6.44	7.9
Madhya Pradesh 2	100	2014	6.47	6.97



Levellized Tariff v/s Capacity in AP, Telangana & KN



Particulars	Details
Cumulative Awarded Capacity	~1660MW
Capacity awarded to SunEdison	210MW



FIT Related Concerns

Challenges

- Significant variation in approach and principles for FIT determination across states in
 - Variation in technical and operational norms
 - Control period and Tariff period
 - Capital Cost indexation not followed by many states.
 - Differences in financial parameters and treatment for time value for money
- Policy makers and many State Commissions are debating continuation of Preferential RE Tariff route as against adoption of Tariff based Competitive bidding route.
- Uncertainty on such critical policy/regulatory matters related to mode of procurement be detrimental to growth.
- Should FiT co-exist with REC

Possible Solutions

- National Tariff Policy / FOR could draw up transition roadmap for the regulatory regime for each RE technology.
- FiT for Wind and Solar could be thought of for large MW additions



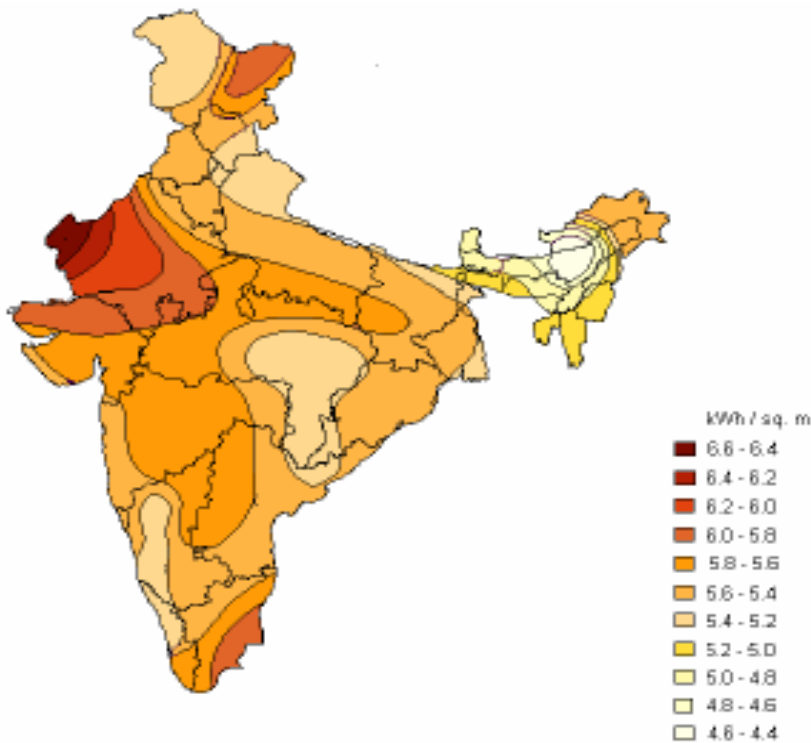
REC Mechanism



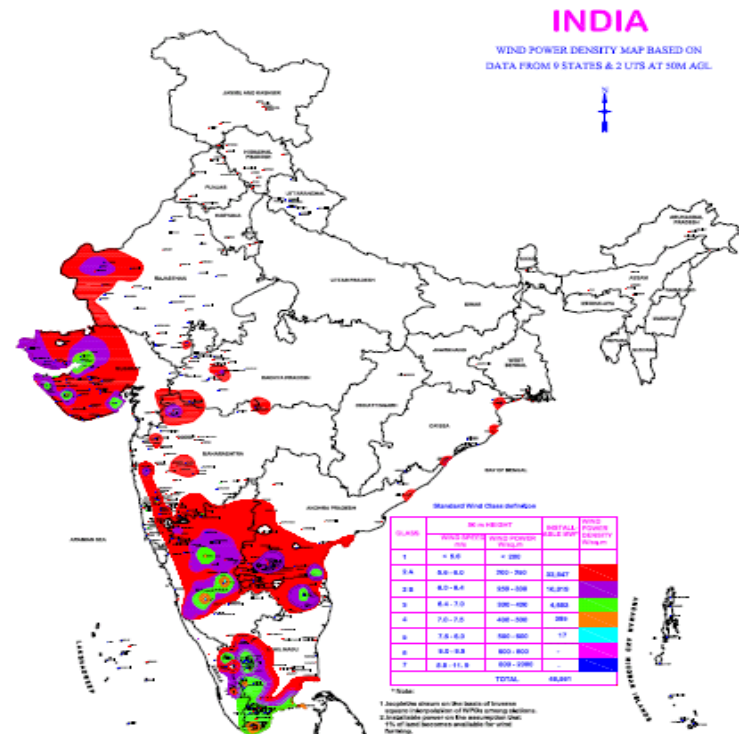
REC – CONTEXT

Unevenly Distributed RE Resources

SOLAR



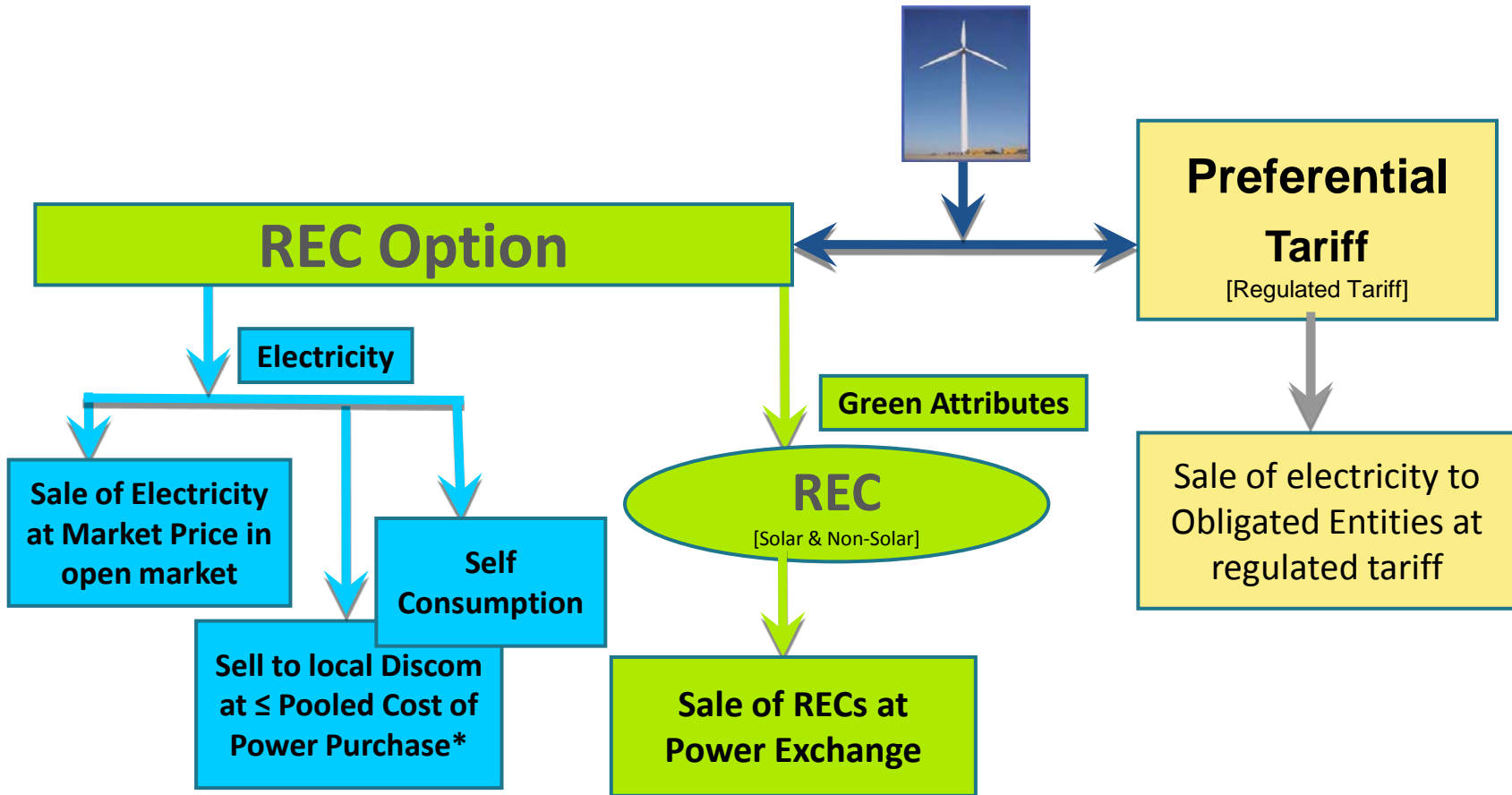
WIND



- ❑ Resource rich states not willing to purchase high cost RE power beyond RPO
- ❑ Variability : Inter-state transmission is also difficult



REC Design



* - Weighted Average Pooled Price at which distribution licensee has purchased electricity (including cost of self generation, long-term and short term purchase) in the previous year, but excluding the cost of RE power purchase



REC Procedure

Salient features

Accreditation	State Agency
Registration	Central Agency
Revocation of Registration	Central Agency
Categories of REC	Solar REC & Non-Solar REC
Issuance of REC	By Central Agency only based on injection certificate
REC Denomination	1 MWh = 1 REC
Time limit for claiming REC	6 Months from injection
Validity of REC	1095 days after issuance
Dealing in Certificates	Power Exchanges only
REC Price Guarantee	Between 'Floor' Price and 'Forbearance' Price
Monitoring Mechanisms	Compliance Auditor



Recent Amendment on 30.12.2014

- REC to Discoms
- Vintage Multiplier for existing solar projects
= $\frac{\text{Floor Price of Base Year}}{\text{Current Year Floor Price}}$

Solar REC

- Floor price: Rs.3500/REC
- Forbearance price: Rs. 5800/REC
- VBM= $9.3/3.5=2.66$

Non-Solar REC

- Floor price: Rs.1500/REC
- Forbearance price: Rs. 3400/REC



Solar REC Issues: Stakeholders concerns

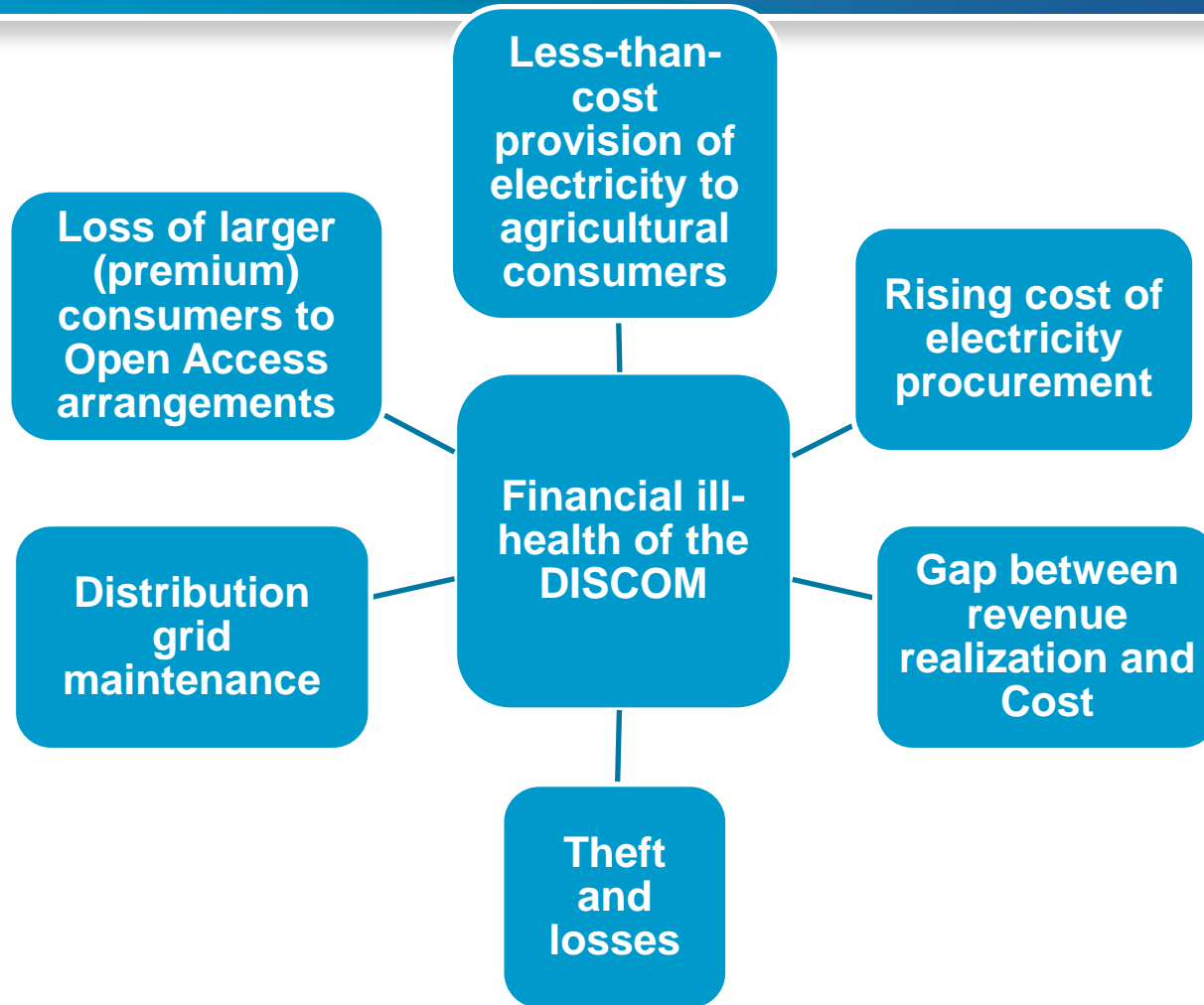
Supply Side Concern

- Absence of long term RPO trajectory and strict compliance
- Long term REC price visibility to enhance financing of projects
- Assurance against future price fall
- Absence of secondary/forward market

Demand Side Concerns

- Cost of Compliance
- REC's only electronic certificates not accompanied by energy

Challenges: Financial ill-health of the Discoms



Discom perception is that buying a “piece of paper” rather than actual power, given the chronic shortage situation,

Thank You



Business Options





TAMIL NADU



Tamil Nadu: Wind

	Pref Tariff**	APPC + REC	Captive + REC	Third party + REC	PX~ + REC
Industrial tariff				<u>5.5</u>	
Tariff to RE generator	3.59	<u>2.63</u>	<u>5.5</u>	4.95	<u>5.327</u>
REC price	0	1.5	1.5	1.5	1.5
Open Access Charges:					
Wheeling Charges	0	0	<u>0.17</u>	<u>0.17</u>	
Wheeling Losses			<u>0.16</u>	<u>0.14</u>	
Transmission Charges	0	0	0.75	0.75	
Transmission losses	0	0	0.15	0.15	0.23
Cross-subsidy Surcharge	0	0	0	<u>1.70</u>	<u>1.70</u>
Total Open Access Charges	0.00	0.00	1.23	2.92	1.94
Net realisation	3.59	4.13	5.77	3.53	4.89
Upside over pref tariff		<i>15%</i>	<i>61%</i>	<i>-2%</i>	<i>36%</i>

% APPC for wind 75% of APPC Rs.3.11/kWh, Commercial Tariff: Rs. 7.00/kWh

** Tariff for primary RE resource in the state: Wind

~ Annual RTC tariff



MAHARASHTRA



Maharashtra

	Pref Tariff**	APPC + REC	Captive + REC	Third party + REC	PX~ + REC
Industrial tariff				6.33	
Tariff to RE generator	5.70	3.45	6.33	5.697	2.456
REC price	0	1.5	1.5	1.5	1.5
Open Access Charges:					
Wheeling Charges	0	0	0.6	0.6	
Wheeling Losses			0.52	0.52	
Transmission Charges	0	0	0.43	0.43	
Transmission losses	0	0	0.29	0.29	0.1
Cross-subsidy Surcharge	0	0	0	0.295	0.295
Total Open Access Charges	0	0	1.84	2.135	0.4
Net realisation	5.70	4.95	5.99	5.062	3.56
Upside over pref tariff		-13%	5%	-11%	-38%

** Tariff for primary RE resource in the state: wind, **Commercial tariff Rs.10. 91/kWh**
 wheeling loss 11 kV: 9%, Wheeling Charges 11 kV : Rs. 0.60/kWh, Transmission
 losses:4.19% Transmission Charges Rs. 0.43/kWh

~ Annual RTC tariff



GUJARAT



Gujarat

	Pref Tariff**	APPC + REC	Captive + REC	Third party + REC	PX~ + REC
Industrial tariff				4.45	
Tariff to RE generator	4.15	2.80	4.45	4.01	2.46
REC price	0	1.50	1.50	1.50	1.50
Open Access Charges:					
Wheeling Charges	0	0	0.12	0.12	
Wheeling Losses			0.45	0.40	
Transmission Charges	0	0	0.54	0.54	
Transmission losses	0	0	0.19	0.19	0.10
Cross-subsidy Surcharge	0	0	0	0.45	0.45
Total O A Charges:	0	0	1.29	1.69	0.55
Net realization	4.15	4.30	4.66	3.81	3.40
Upside over pref tariff		4%	12%	-8%	-18%

Transmission charges: Rs. 2970/MW/Day, Trans. losses 4.16%, wheeling losses:10%

** Tariff for primary RE resource in the state: Wind

~ Annual RTC tariff



RAJASTHAN



Rajasthan

	Pref Tariff**	APPC + REC	Captive + REC	Third party + REC	PX~ + REC
Industrial tariff				5.25	
Tariff to RE generator	<u>5.64</u>	3.13	5.25	4.95	<u>2.486</u>
REC price	0	1.5	1.5	1.5	1.5
Open Access Charges:					
Wheeling Charges	0	0	0.32	0.32	
Wheeling losses			0.71	0.71	
Transmission Charges	0	0	0.49	0.49	
Transmission losses	0	0	0.24	0.24	0.10
Cross-subsidy Surcharge	0	0	0	0.13	0.13
Total Open Access Charges	0	0	1.75	1.88	0.23
Net realisation	5.64	4.63	5.00	5.31	3.73
Upside over pref tariff		-18%	-11%	-6%	-34%
Commercial retail Tariff: Rs. 6.60/kwh					

** Tariff for primary RE resource in the state: Wind

~ Annual RTC tariff



KARNATAKA



Karnataka

	Pref Tariff**	APPC + REC	Captive + REC	Third party + REC	PX~ + REC
Industrial tariff				5.45	
Tariff to RE generator	4.20	3.07	5.45		2.46
REC price	0	1.50	1.50	1.50	1.50
Open Access Charges:					
Wheeling Charges	0	0	0.99	0.99	
Wheeling Losses					
Transmission Charges	0	0	0.51	0.51	
Transmission losses	0	0	0.23	0.23	0.20
Cross-subsidy Surcharge	0	0	0	0.31	0.31
Total O A Charges:	0	0	1.73	2.03	0.51
Net realization	4.20	4.57	5.23	4.37	3.45
Upside over Pref tariff		9%	24%	4%	-18%

Trans. losses 3.94%, Commercial tariff: Rs. 7.45 /kwh

** Tariff for primary RE resource in the state:

Wind

~ Annual RTC tariff



MADHYA PRADESH





Madhya Pradesh

	<u>Pref Tariff**</u>	<u>APPC + REC</u>	<u>Captive + REC</u>	<u>Third party + REC</u>	<u>PX~ + REC</u>
Industrial tariff				<u>4.60</u>	
Tariff to RE generator	<u>5.92</u>	2.53	4.6	1. 4.14	<u>2.456</u>
REC price	0	1.5	1.5	1.5	1.5
Open Access Charges:					
Wheeling Charges %	0	0	<u>0.18</u>	<u>0.18</u>	
Wheeling Losses			-	-	
Transmission Charges	0	0	<u>0.39</u>	<u>0.39</u>	
Transmission losses	0	0	0.24	0.22	0.13
Cross-subsidy Surcharge	0	0	0	0.81	0.81
Total Open Access Charges	0	0	0.81	1.60	0.94
Net realisation	5.92	4.03	5.29	4.04	3.02
Upside over pref tariff		-32%	-11%	-32%	-49%

% Wheeling charges and cross subsidy surcharges are not applicable to consumers availing open access from renewable sources of energy.

** Tariff for primary RE resource in the state

~ Annual RTC tariff



TECHNOLOGY SPECIFIC NORMS: WIND ENERGY

Wind - Capital Cost

Wind



Capital Cost

CUF

O & M Cost

RE Tariff Regulations-2009

Year	Date of Regulations/Order	Capital cost Lacs/MW
2009-10	17.09.2009	515.00
2010-11	26.02.2010	467.13
2011-12	09.11.2010	492.52

Wind - Capital Cost

Wind

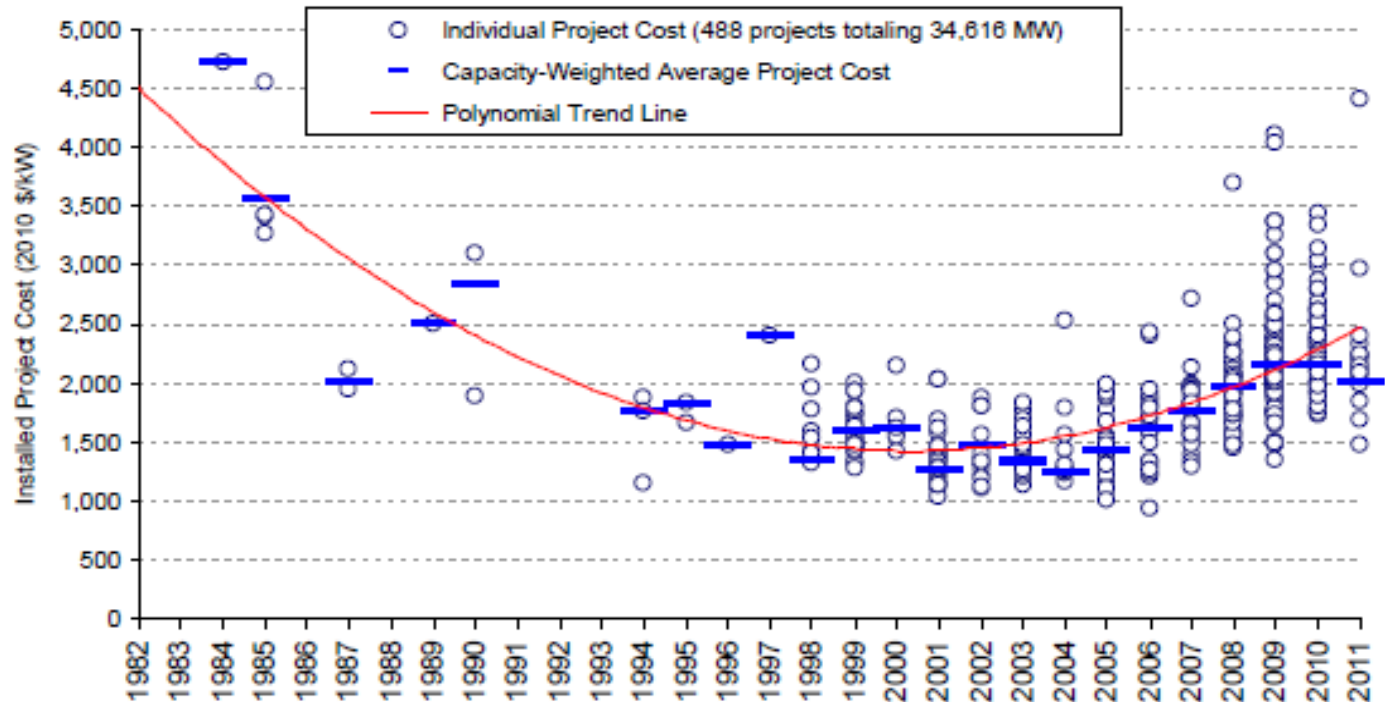


Capital Cost

CUF

O & M Cost

International Trend: Installed Project Cost - USA



Note: 2011 data represent preliminary cost estimates for a sample of 17 projects totaling 1.1 GW that have either already been or will be built in 2011, and for which reliable cost estimates were available.

Source: Berkeley Lab (some data points suppressed to protect confidentiality)

U.S. Department of Energy's report on "2010 Wind Technologies Market Report": June - 2011 prepared by the Lawrence Berkeley National Laboratory (LBNL)

- 1 GW of capacity that either have been or will be built in 2011 suggests that average installed costs may decline in 2011



Wind - Capital Cost

Wind

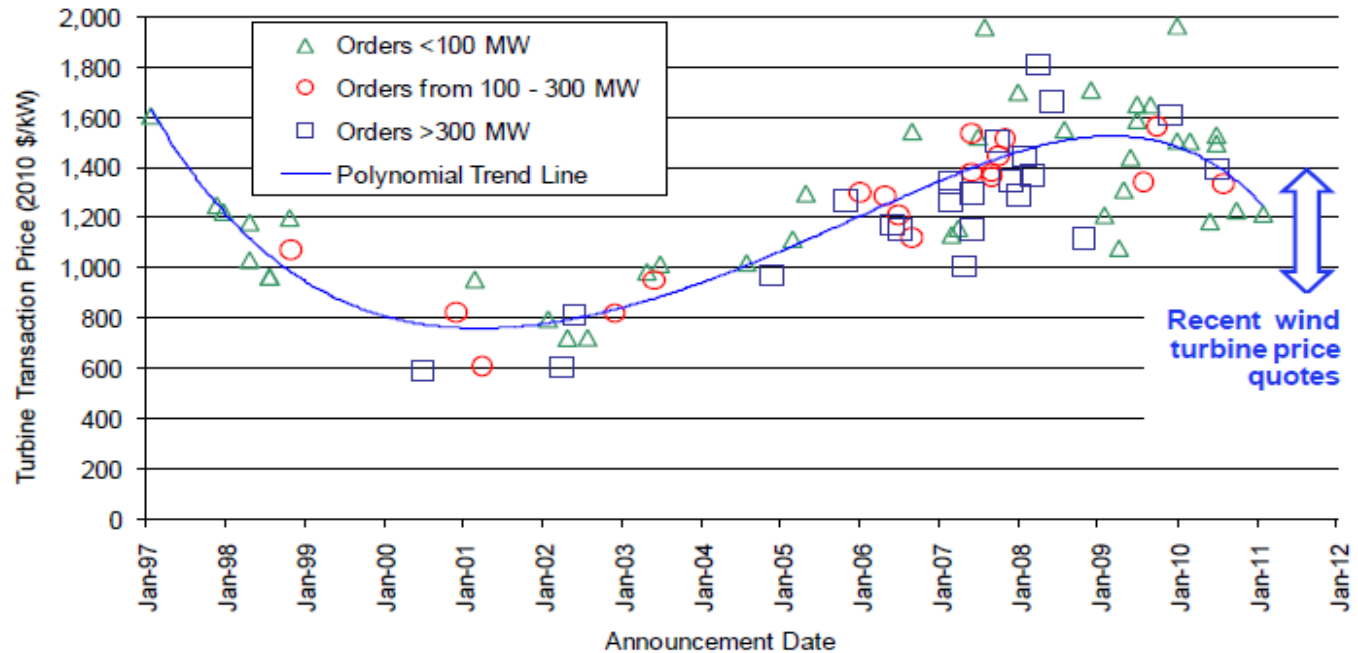


Capital Cost

CUF

O & M Cost

International Trend: Turbine Cost - USA



Source: Berkeley Lab

U.S. Department of Energy's report on "2010 Wind Technologies Market Report": June - 2011 prepared by the Lawrence Berkeley National Laboratory (LBNL)

- In US total Project costs which were bottomed out in 2001-04; rose by \$850/kW on average through 2009; held steady in 2010 at around \$2,160/kW and appear to be dropping in 2011 at around \$2000/kW



Wind - Capital Cost

Wind



Capital Cost

CUF

O & M Cost

Capital Cost considered by other SERCs

Name of the Commission	Date of Order/Regulation	Capital cost Lacs/MW
CERC (2009-10)	17.09.2009	515.00
KERC	11.12.2009	470.00 (inc. evacuation cost)
CERC (2010-11)	26.02.2010	467.13
MPERC	14.05.2010	500.00 (inc. evacuation cost)
OERC (FY 10-11 to12-13)	14.09.2010	467.13 (As per CERC)
CERC (2011-12)	09.11.2010	492.52
MERC (2010-11)	29.04.2011	489.53 (As per CERC)



Wind - Capital Cost

Wind



Capital Cost

CUF

O & M Cost

Capital Cost:

Source	No. of Projects	MW	Weighted Average Capital Cost Cr./ MW
IREDA (FY 10-11)	10	570	5.90
IREDA (FY 11-12)	4	220	5.90
UNFCCC (FY 09-10)	14	137	5.23
UNFCCC (FY 10-11)	5	84	5.47
Tender (FY 10-11)	5	34	6.00
Total	38	1045	



Wind - Capital Cost

Wind



Capital Cost

CUF

O & M Cost

2.1 MW-S88

Component Breakup	% cost	Net Cost
SUPPLY OF WTG WITHOUT TT	58%	33265546
SUPPLY OF BLADE	9%	5284916
SUPPLY OF TT	12%	6761086
SUPPLY OF TRANSFORMER	1%	751232
ERECTION	2%	974985
COMMISSIONING	0%	108272
MEDA CHARGES	1%	315517
MEDA Application Fees	0%	5259
ZP Road charges	0%	210345
CIVIL WORKS	5%	2925897
ELEC LINE & SUPPLY	4%	2299406
LAND	3%	1442365
EVACUATION	5%	3155174
	100%	57,500,000



Wind: Capacity Utilisation Factor

Wind



Capital Cost

CUF

O & M Cost

RE Tariff Regulations-2009

Annual Mean Wind Power Density (W/m ²) at 50 mtr hub height	CUF
200-250	20%
250-300	23%
300-400	27%
> 400	30%

- MNRE Circular dated 1.08.2011: No restriction will exist for WPD criteria as far the development of wind power project is concerned



Historical Increase in Hub Height &

Wind

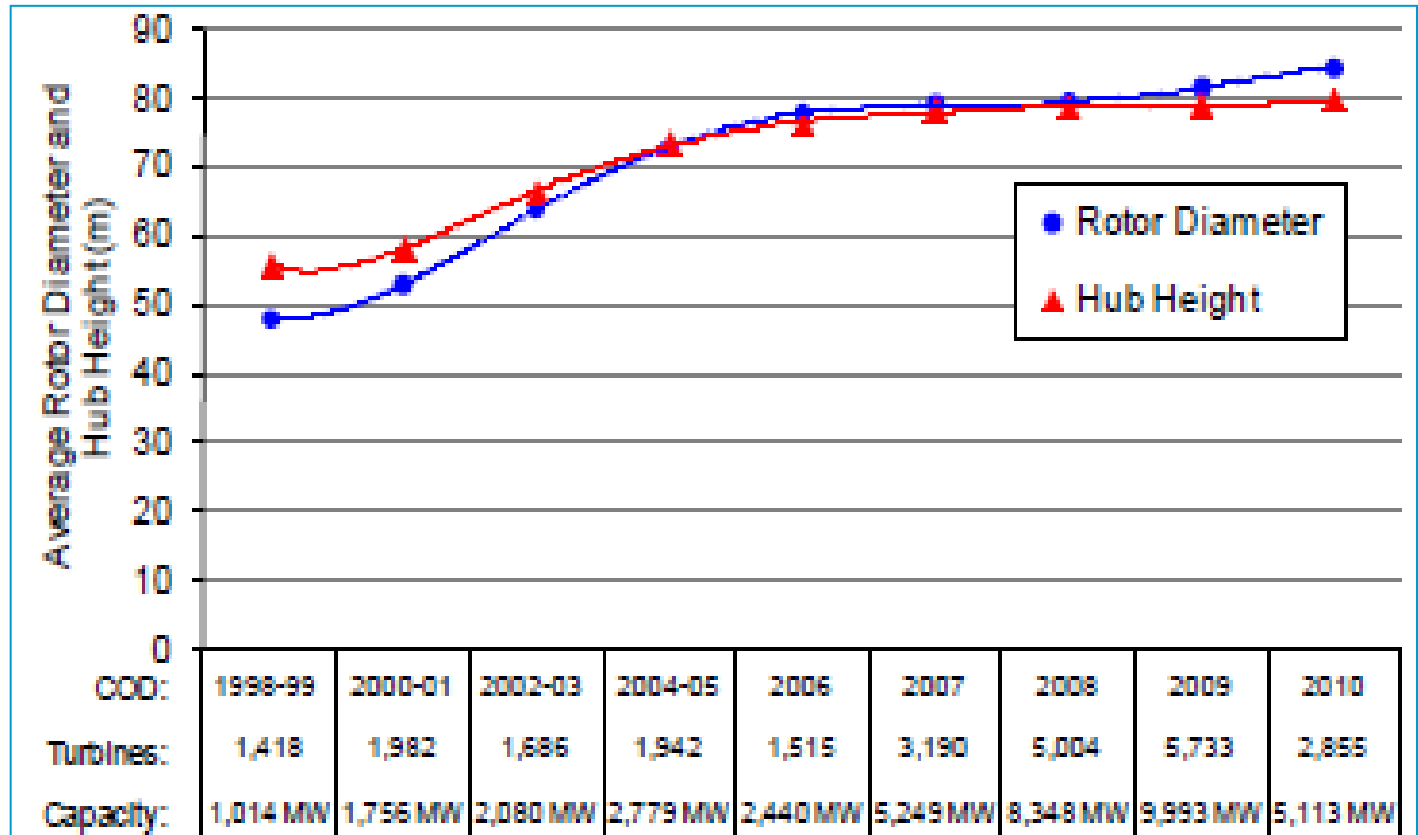


Capital Cost

CUF

O & M Cost

Rotor Diameter: USA





Wind Energy Installation: FY 10-11

Wind



Capital Cost

CUF

O & M Cost

Developer State	MAH	KAR	TN	RAJ	MP	GUJ	AP	Total	%	Hub Height
Suzlon	107.2	93.95	191.55	333.5	42.6	183.1		951.9	40.48	65 75 78 80
Enercon	31.2	116	112	103.2		78.4	63.2	504	21.43	50 56 57 65
Vestas		39.6	115.5			20.4		175.5	7.46	70 78 80
Maruti Windfarm	21.15							21.15	0.90	
RS Windfarm	41.25							41.25	1.75	
TS Windfarm	25							25	1.06	
Sriram EPC	1		25			2.5		28.5	1.21	41
Vestas RRB			99					99	4.21	65
Gamesa			213.35			14.45		227.8	9.69	
Regen		4.5	96			7.5		108	4.59	75 85
SWPL					6	0.45		6.45	0.27	45
GWL			31.93			3		34.93	1.49	
Pioneer Wind	2.25		28			2		32.25	1.37	50
WinWind			29					29	1.23	70
Cwel			14.03					14.03	0.60	
INOX			2					2	0.09	80
Kenersys	10		2					12	0.51	80
Shiva Wind			1.5					1.5	0.06	50
TTG			0.25					0.25	0.01	
LeitWind			36.3					36.3	1.54	65
IWPL						1		1	0.04	
TOTAL	239.05	254.05	997.41	436.7	48.6	312.8	63.2	2351.81	100	
%	10.16	10.80	42.41	18.57	2.07	13.30	2.69	100.00	84.46	



LBNL : Reassessing Wind Potential Estimates for India:

Wind



Capital Cost

CUF

O & M Cost

Wind Power Class	50 m		80 m			100 m			120 m		
	WPD	WS	CF	WPD	WS	CF	WPD	WS	CF	WPD	WS
1	0-200	0-5.6	-	0 - 200	0-5.6	-	0-200	0-5.6	-	0-200	0-5.6
<i>1a</i>	<i>NA</i>	<i>NA</i>	20%	200 -251.3	5.6 -6.0	20.0%	200-220	5.6-5.7	20.0%	200-237.9	5.6-5.9
<i>1b</i>	<i>NA</i>	<i>NA</i>	<i>NA</i>	<i>NA</i>	<i>NA</i>	21.6%	220-276.5	5.7-6.2	23.3%	237.9-299	5.9-6.3
2	200 -300	5.6-6.4	25%	251.3 - 375.1	6.0 -6.9	27.0%	276.5-412.7	6.2-7.1	29.0%	299-446.3	6.3-7.3
3	300 -400	6.4-7.0	32%	375.1 - 490.8	6.9-7.5	34.0%	412.7-540	7.1-7.7	35.5%	446.3-583.9	7.3-7.9
4	400 -500	7.0 - 7.5	36%	490.8 - 603.6	7.5-8.0	37.5%	540-664.2	7.7-8.3	39.0%	583.9-718.2	7.9-8.5
5	500 -600	7.5-8.0	39%	603.6 - 732.6	8.0 -8.6	40.5%	664.2-806.1	8.3-8.8	42.0%	718.2-871.6	8.5-9.1
6	600 -800	8.0 - 8.8	42%	732.6 - 975.1	8.6-9.4	43.5%	806.1- 1,072.9	8.8-9.7	45.0%	871.6- 1,160.1	9.1-10

Source : LBNL